

TECHNICAL ACCOUNT MANAGER – SPECIALTY PROTEINS

The TATUA logo is displayed in white capital letters within a white rectangular box. This box is centered within a larger, dark purple rectangular area that has a decorative, slightly irregular bottom edge.

We are seeking a Technical Account Manager - Specialty Proteins to join our high performing team and support our Shanghai-aligned markets as well as direct accounts in ANZ (SAV), Korea and South Africa, ensuring technical-commercial accuracy, documentation integrity, and high-quality customer engagement.

This is a unique opportunity for someone who thrives at the intersection of science, customer relationships and commercial execution, and wants to be part of a collaborative, ambitious, and technically sophisticated business.

In this role, you will:

- Lead technical and commercial support for customers and distributors
- Manage specifications, technical documentation and change control requirements
- Support qualification steps and new product introductions into assigned markets
- Coordinate complaint investigation activities with Operations and Quality
- Contribute to forecasting and production planning inputs
- Maintain accurate demand forecasts and support pricing inputs
- Monitor performance against targets and help identify improvement actions
- Ensure alignment of technical, production and quality requirements
- Manage documentation packs and respond to operational queries.

To succeed in this role, you will bring:

- Background in food science, chemistry, dairy, or a related technical field
- Experience within dairy or food manufacturing/processing
- B2B technical support or technical sales experience
- Strong documentation, problem-solving and communication skills
- Tertiary qualification in Science or Food Science
- Comfortable with periodic international travel
- Culturally aware, relationship-oriented and collaborative
- Strong connection to New Zealand values and ways of working.

Our Values at Tatua

- **Co-Operative at the Core:** We create shared success for our people, shareholders, customers and community
- **Committed to Tomorrow:** We encourage innovation to forge our own path for a thriving future
- **Everyday Good People:** We take pride in doing our best, with care and integrity

Applications close: 13 August 2026

For further details and a position description please contact Ellen Burmester. To apply for the position please forward your letter of application and CV via email to: Ellen Burmester – People & Capability Systems Co-ordinator.

www.tatua.careercentre.net.nz/Job